	2017-18	2018-19	2019-20	
	Actual	Budget	Approved	Note
*** Revenue ***	1 1			
USAS Registration	\$459,992	\$475,500	\$492,900	
VS Registration	\$125,526	\$125,475	\$125,650	
Flex Registration		\$2,400	\$7,000	
USAS Club Dues	\$3,640	\$3,500	\$3,500	
VS Club Dues	\$1,560	\$1,900	\$1,900	
Meet Sanctions	\$3,140	\$3,200	\$3,200	
Meet Rebates	\$171,700	\$195,745	\$199,500	
Meet Swimmer Fees				
Sales & Misc.	\$904	\$2,500	\$2,500	
Sr Championship Meet Revenue	\$30,378	\$0	\$30,000	
Sectionals Meet Revenue	\$15,000	\$10,000	\$15,000	
Zone Meet Revenue	\$43,501	\$50,000	\$50,000	
SC Zones Team				
LC Zones Team	\$45,333	\$42,025	\$42,650	
Clinics and Swimposium Revenue	\$2,778	\$3,500	\$3,500	
Zone Meeting Revenue	. , -	,	. ,	
Awards Banquet	\$35,050	\$25,000	\$25,000	
Interest - Checking	\$22	\$25	\$25	
Interest - Reserve	\$190	\$400	\$400	
Total Revenue	\$938,714	\$941,170	\$1,002,725	
*** Fynansas ***				
Ехрепзез		• /== =•••		
USAS Registration	\$461,234	\$475,500	\$492,900	
USAS Club Dues	\$3,290	\$3,500	\$3,500	
			1 0 - 0 0	
Travel - US Open	\$500	* ~~ = ~~	\$2,500	
Travel - SC Season Nationals	\$38,237	\$22,500	\$22,500	tierec
Travel - LC Season Nationals	\$25,500	\$22,500	\$13,500	tierec
Travel - Olympic Trials / World Team Trials	\$0	\$0	\$15,000	
Travel - National Youth Team	\$0	\$1,500	\$1,500	
Travel - Discretionary	\$784	\$3,000	\$3,000	
National Meet Travel - Coaches	\$2,500	\$8,000	\$8,000	
Senior Champ Meet Support			¢10.000	
ensity meet explore	\$20.900	\$10.000	510.000	
Va Championship Meet Expenses	\$20,900 \$26,466	\$10,000 \$5,000	\$10,000 \$30,000	
	\$26,466	\$5,000	\$30,000	
Zone Meet Expenses	\$26,466 \$43,315	\$5,000 \$50,000	\$30,000 \$50,000	
Zone Meet Expenses Sectionals Meet Expenses	\$26,466	\$5,000	\$30,000	
Zone Meet Expenses Sectionals Meet Expenses SC Zone Team Support	\$26,466 \$43,315 \$3,509	\$5,000 \$50,000 \$10,000	\$30,000 \$50,000 \$15,000	
Zone Meet Expenses Sectionals Meet Expenses SC Zone Team Support LC Zone Team Support	\$26,466 \$43,315 \$3,509 \$85,035	\$5,000 \$50,000 \$10,000 \$84,000	\$30,000 \$50,000 \$15,000 \$84,650	
Zone Meet Expenses Sectionals Meet Expenses SC Zone Team Support LC Zone Team Support	\$26,466 \$43,315 \$3,509	\$5,000 \$50,000 \$10,000	\$30,000 \$50,000 \$15,000	
Zone Meet Expenses Sectionals Meet Expenses SC Zone Team Support LC Zone Team Support Champ Meet Awards	\$26,466 \$43,315 \$3,509 \$85,035	\$5,000 \$50,000 \$10,000 \$84,000	\$30,000 \$50,000 \$15,000 \$84,650	
Zone Meet Expenses Sectionals Meet Expenses SC Zone Team Support LC Zone Team Support Champ Meet Awards Executive Director	\$26,466 \$43,315 \$3,509 \$85,035 \$24,302	\$5,000 \$50,000 \$10,000 \$84,000 \$28,000	\$30,000 \$50,000 \$15,000 \$84,650 \$25,000	
Zone Meet Expenses Sectionals Meet Expenses SC Zone Team Support LC Zone Team Support Champ Meet Awards Executive Director Administrative Assistant	\$26,466 \$43,315 \$3,509 \$85,035 \$24,302 \$49,655	\$5,000 \$50,000 \$10,000 \$84,000 \$28,000	\$30,000 \$50,000 \$15,000 \$84,650 \$25,000 \$47,250	
Sectionals Meet Expenses SC Zone Team Support LC Zone Team Support Champ Meet Awards Executive Director Administrative Assistant Payroll Taxes	\$26,466 \$43,315 \$3,509 \$85,035 \$24,302 \$49,655 \$15,000	\$5,000 \$50,000 \$10,000 \$84,000 \$28,000 \$67,750	\$30,000 \$50,000 \$15,000 \$84,650 \$25,000 \$47,250 \$21,000	
Zone Meet Expenses Sectionals Meet Expenses SC Zone Team Support LC Zone Team Support Champ Meet Awards Executive Director	\$26,466 \$43,315 \$3,509 \$85,035 \$24,302 \$49,655 \$15,000	\$5,000 \$50,000 \$10,000 \$84,000 \$28,000 \$67,750 \$6,345	\$30,000 \$50,000 \$15,000 \$84,650 \$25,000 \$47,250 \$21,000 \$6,350	

	2017-18	2018-19	2019-20	
	Actual	Budget	Approved	Notes
Administration Expenses	\$15,042	\$14,000	\$14,000	
Supplies & Misc.	\$1,872	\$3,000	\$3,000	
Awards Banquet	\$44,912	\$40,000	\$40,000	
National Convention	\$17,455	\$16,000	\$16,000	
Zone Meeting	\$1,869	\$3,000	\$3,000	
Equipment	\$1,305	\$3,000	\$3,000	
Officials Workshops / Training /Trave	l \$19,765	\$20,000	\$20,000	
USAS Workshops	\$3,896	\$5,000	\$6,000	
VS Camps & Clinics	\$1,300	\$4,000	\$4,000	
VS Workshops	\$0	\$1,000	\$1,000	
Diversity / Outreach Programs	\$10,299	\$10,000	\$10,000	
Make a Splash / Learn to Swim Grant	ts \$90	\$6,000	\$6,000	
Safe Sport Programs	\$2,000	\$2,000	\$2,000	
Coach Mentoring Program	\$0	\$2,000	\$2,000	
Grants / Development / Clubs	\$0	\$0		
Total Expenses	\$944,519	\$952,995	\$1,008,050	
Net Income / Loss	(\$5,805)	(\$11,825)	(\$5,325)	